



POWERNET AND AMARONIA SIGNS CO-OPERATION AGREEMENT TO SELL POWERNET AUXILIARY POWER SOLUTIONS FOR THE RAIL SEGMENT

Auxiliary power, battery and battery management technology has made a huge jump forward during the last years. Powernet has developed state-of-the-art battery management- and charger solutions for the rail segment, which will give end-customers substantial added values, such as system availability and extended life time.

Amaronia again has a network of clients and local partners around the globe, which will be used to market and sell the Powernet battery management solutions.

Harry Lilja, Vice President of Sales and Marketing at Powernet Oy comments *“We see this co-operation as a great way for Powernet to gain access to markets where we could not go alone. We are sure that our rail power and battery management solutions are very well positioned to gain a good foothold in the geographical areas Amaronia operates.”*

Samuel Krüger, CEO of Amaronia says *“After evaluating the Powernet solutions, we see a big opportunity in many of the geographies, and especially in the rolling stock segment. Many train operators and train manufacturers are now understanding the importance of having intelligent battery management solutions.”*

Many of the Powernet solutions bring new features, as remote diagnostics and State of Health to battery management. Both Powernet and Amaronia think that when customers know more about their batteries and charging mechanisms, this will decrease the overall cost and maintenance need. The Powernet solutions fit very well into the IIoT (Industrial Internet of Things) concept, which means that they can all be monitored and supervised remotely. This means intelligent battery charging, data logging and communication is here today!



Further information:

Powernet Oy

Harry Lilja, Vice President, Sales and Marketing,

tel.: +358 10 2890 703

e-mail: harry.lilja@powernet.fi

Amaronia Oy

Samuel Krüger, CEO and Partner

tel.: +358 40 128 0817

e-mail: samuel.krueger@amaronia.com

Powernet Oy, www.powernet.fi

Established in 1992, Powernet Oy is a Finnish company specialized in the design and manufacturing of power supplies, chargers and inverters. Its key customers are found in applications for transportation and demanding industrial needs. The company's strengths include an Intelligent Charger Technology Platform and Robust Standard and Customer-Specific Power Supply Solutions. Powernet's strategy is to be the best power supply partner on the European market for selected key accounts. With a turnover around 10M€ our team of 27 professionals is situated in Vantaa, Finland and Nuernberg, Germany.

Amaronia Oy, www.amaronia.com

Established in 2014, Amaronia is a company focused on helping to deliver marketing and sales services for customers seeking support in expanding to new geographical areas they have no previous experience in. Amaronia's expertise can be found in the transportation segment, and is supported by a wide range of cultural and language understanding and a large network of local partners.